

EXPERIENCE

ESTIMATING MANAGER/CHIEF ESTIMATOR

Texco Construction | November 2022 – April 2023

Texco approached me in October 2022 to manage their Estimating team and to review and resolve some significant issues with procedures within the estimating department and implement a software system to improve the efficiency and accuracy of the estimating team.

CHIEF ESTIMATOR

Ark Industrial (the industrial construction arm of the Pelligra Group)

I was engaged in April 2021 to take over the Estimating department and to implement new methods, software and estimating methods to achieve more accuracy, faster and more presentable tenders.

At the start of June 2021, I implemented a new estimating software, dramatically improved the estimating processes and produced a number of new submission templates. Ark have already won many projects since the implementation of these new systems.

ESTIMATING MANAGER

KPA Concrete Construction Group | November 2020 – March 2021 Contract Term

I took on a short-term contract role with KPA Concrete in November 2020 to assist my relocation to Melbourne and to assist KPA with some short-term estimating change management.

I completed a review of the existing estimating systems and made recommendations to the Directors to implement the Cubit Estimating software which has dramatically improved the efficiency and accuracy of all KPA estimates since Cubit came online in December 2020.

- I developed a systematic approach to managing the KPA tender processes to be more effective and manageable.
- I was in the process of setting up Codes in Cubit so that the project delivery team will have all project details, including costs, quantities, cost codes and descriptions of all products that were allowed for in the tender estimate when each project was handed over to them to deliver.

GENERAL MANAGER

Kastell Building Pty Ltd | January 2020 – November 2020

I was invited to join Kastell Building in early 2020, the role is a broad one including bringing the company into ISO compliance, risk management across the business, business development, quality management across all projects and development of a compliant Integrated Management System, including the re writing of policies and procedures. A major element of the development of this young company was to implement strategies to improve the engagement of existing and new staff to improve the culture and quality in the workplace. Unfortunately, Kastell was forced to scale back due to Covid and they made over 35 staff redundant in October 2020

EXPERIENCE

SENIOR ESTIMATOR / PROJECT DIRECTOR / 2ND IN CHARGE TO GENERAL MANAGER

FDC Construction & Fitout (ACT) Pty Ltd | 2018 - 2020

In this position I was responsible for the business development of the national organization across ACT and southern NSW coordinating the day-to-day management of 30 direct staff members and over 500 external contractors. I delivered monthly reports on the company activities and performance to the General Manager while being closely involved in the strategic planning of FDC by providing regular technical advice to the Board of Directors. My achievements have shown in these areas:

- Identify and manage both business and construction risk
- Develop, review and manage the Head Contract and Trade Contracts
- Oversee the procurement of each project including negotiation with trade contractors
- Review and manage project-specific health, safety, environmental and quality plans
- Review of project budgets together with project managers
- Providing project progress reports to clients at a monthly project control group meeting
- Client relationship building to resolve major issues through respectful negotiation

CHIEF EXECUTIVE OFFICER

Fixd Pty Ltd | 2016 - 2018

As a result of my improvements at Laing + Simmons FM, the company received a financial offer from ActewAGL to develop a joint venture company based upon my business plan. Fixd Pty Ltd was formed between ActewAGL and Dexar Group as I was elected at the Chief Executive Officer. This venture took over all of the project and reactive maintenance services across the ActewAGL portfolio and the mass market in ACT and southern NSW.

I developed and maintained the company budgets, while continuing my work at Laing & Simmons FM, and reported to the Fixd board each month on financial reporting, forecasting, debt management and credit issues. I facilitated discussions for WHS, quality and staff while developing annual budgets with the assistance of the Financial Analysts.

Due to my leadership and management, the company recorded a 941% increase (over the forecast budget) in revenue over the first 12-month period. This position allowed me to enhance my skills in liaising with board members, reporting requirements and developing correct communication for effective management within board meetings.

EXPERIENCE

CHIEF EXECUTIVE OFFICER

Laing + Simmons FM | 2016 - 2018

As CEO, I brought to the position my broad experience in management in the private sector and from a client-side perspective with experience in strategic planning and managing multi-million-dollar refurbishment, construction and facilities management projects. My experience in financial management and the construction and facilities industry led me to achieve the following:

- Understand manufacturing processes and quality control processes to be able to identify and report on the construction process
- Provide guidance on insurance policies
- Develop WH&S procedures for on-site staff
- Identify risk and financial issues
- Review suppliers and external trade contractors while negotiating better outcomes during review and maintaining excellent relationships
- Implement my external contractors' selection and monitoring policy to improve financial expenditure.

SENIOR PROJECT MANAGER CONSTRUCTION & FITOUT COMPANIES

**Manteena Pty Ltd, Shaw Building Group, Monarch Building Solutions
& AMA Projects | 2007 - 2016**

I have provided a short list of some of my notable construction and fit out project that I personally managed and successfully delivered.

- Marist College Multi-Purpose Learning Centre (Construction in occupied space)
- Data Centre for iiNet (Secure Services & Fit out in occupied space)
- Pilot fit out program IP Australia (Fit out in occupied space)
- Hackett Preschool extension (Construction in occupied space)
- DFAT (Secure Services upgrade to live Data Centre in live secure environment)
- AFP Hobart (Secure fit out in live secure office)
- AFP Hanger 47 (Secure fit out in live secure environment)
- Holder Early Childhood Centre (new Construction)
- Embassy of Belgium (Secure services upgrade in occupied space)
- LJ Hooker City Office (Fit out in live office)
- Aspen Medical 17T (Medical Fit out)
- Commercial Kitchen & Café at the National Arboretum (Fit out)
- Luton Weston Creek (Fit out in occupied space)
- ANU Storm Damage rectification (Fit out, insurance works in occupied space)
- ANU Halls of Residence (Services upgrade in occupied space)
- ANU Phenomics Bld (Fit out medical PC2 laboratories in occupied space)

EXPERIENCE

MANAGING DIRECTOR

Facilita Management Pty Ltd | 2010 – 2023

I developed this company to service the Canberra and Melbourne regions for Facilities and Construction Management consultation and estimating services, designed specifically for the fit out, construction and foreign embassy sectors. I operated this concurrently with my roles as Senior Project Manager/CEO. My work with long-term clients, where I displayed my ability to develop relationships with clients and stakeholders and to deliver exceptional facilities management. I demonstrated my skills in these areas:

- Conducted a full assessment of the existing Facilities Department
- Presented a fully documented report to the Principal and Business Manager outlining areas of urgency
- Provided detailed cost estimates to support the proposed Facilities Management restructure
- Developed a new Facilities Management structure and coordinated the implementation on site in 2011

HEAD OF FACILITIES & SERVICES

Marist College Canberra | 2001 - 2007

As Head of Facilities and Services, I personally developed and implemented a 10-year refurbishment plan across all buildings and grounds. I coordinated the direct management of all gardens and grounds staff, greenskeepers, maintenance staff and security personnel. This position also involved the management of all external contractors and suppliers while I conducted the tender process for all contracts over financial thresholds.

I developed budgets and provided in-depth reporting for each section of the Facilities and Services department while providing technical support to the College Masterplan Committee and working cohesively to develop a successful masterplan. My construction and financial planning skills allowed me to work directly with the College Business Manager to implement savings opportunities and ensure the project was delivered on time, within budget and without defects.

EXPERIENCE

MANAGING DIRECTOR

Fecondo Pty Ltd | 1996 – 2001

Specialist Cabinetmaking company in Canberra ACT, with a focus on high end specialist joinery projects.

MANAGING DIRECTOR

Fecondo Pty Ltd | 1988 – 1996

Specialist Cabinetmaking company and construction company in VIC, with a broad focus on all types of construction and joinery. Principal contractor and Assessor for Defence Service Homes Insurance for Eastern Victoria between 1990 to 1996.

HOTEL LICENCEE

Marlo Hotel, Victoria | 1985 – 1986

APPRENTICE CABINETMAKER

LN&E Cabinetmakers | 1980 - 1984